

February 11, 2010

Dr. Helen Hiringmanager
Senior Technical Service Veterinarian
Bayer Healthcare LLC
Animal Health
1234 Any Road
City, OH 98765

Dear Dr. Hiringmanager,

Our conversation about employment with Bayer and our mutual work histories was truly enjoyable, and I appreciate the time you took to explain the responsibilities of a technical services veterinarian. The position sounded more appealing with each aspect you described! I can tell you are passionate about your work with Bayer, and that is encouraging to me as I contemplate a major career change.

I have been wholeheartedly in clinical practice for twelve years, but have determined that a change of venue is necessary for me to continue to grow and be challenged in my career. I am seeking a position where my experience as a veterinarian and public speaker/client educator, and desire for a varied work environment can be fully realized. Your description of Bayer's needs seems to correspond nicely with my professional skill set and personal interests, and I find the prospect of branching into product education and supporting Bayer's commitment to animal health exciting.

Public speaking is an area in which I have extensive experience and truly enjoy. My past presentations always brought new clients to the practice, and generated extensive positive word-of-mouth about our hospital's commitment to the community. The financial return was significant as well, with Local Vet Hospital growing to a million dollar practice in less than 10 years.

The chance to travel and work with people in different settings sounds thrilling. Daily clinical practice has been rewarding, but I am highly motivated to change the routine. Years of seeing clients with varied personalities have taught me to adapt quickly and modify my approach so I can be the most informative and persuasive for each patient's needs. I identify with my clients' concerns and do my best to gain trust and, hopefully, compliance. The possibility of using and improving my interpersonal skills in a new arena is very appealing.

For many years I have been a grateful customer of Medical Company's, both as a pet owner and a veterinarian. I have great respect for the indispensable animal health care products developed thru Medical Company's research and development and would consider being involved in some capacity with new developments in veterinary therapies and pharmaceuticals an amazing opportunity.

I have enclosed my resume for your consideration, and look forward to speaking with you in person regarding this position. I can be reached at 847.555.1212. Thank you again for your time.

Sincerely,

Debbie Doctor, DVM

Enclosure